## Legal Terms and Conditions - GlobeSailor Referral Program

Last updated: May 26th, 2025

For the purpose of these terms, a "Referred Friend" is defined as any individual of legal age who has never made a booking with GlobeSailor.

A "Referrer" is defined as any individual of legal age who holds a GlobeSailor customer account.

When the Referred Friend makes their first booking, a discount may be granted by the Referrer, who in return will receive benefits as outlined below.

The Referred Friend discount will only be valid if both the Referrer and the Referred Friend follow the procedure described on the GlobeSailor website.

The Referred Friend discount of €100 can only be used by the Referred Friend on their first booking.

To be eligible, both the Referrer and the Referred Friend must reside in the same country, and that country must be eligible for the referral program.

The Referrer must share their unique referral code, which is available in their customer account under the "Referral" section. The referral request must then be made by the Referred Friend to a GlobeSailor advisor, clearly stating the Referrer's first name, last name, and referral code.

To qualify, the Referred Friend must be a new user of GlobeSailor (never previously booked with GlobeSailor and does not already have a customer account). If any member of the same household has already booked with GlobeSailor, the referral request will be automatically declined.

The Referred Friend must then proceed with the booking in their own name, using the referral code provided by the Referrer to receive the €100 discount.

Once the Referred Friend has completed the booking process—including contract signing, full payment (deposit and balance), and has started their boat rental or cruise—the Referrer becomes eligible for a €50 referral voucher. This voucher is valid for a new booking made within 12 months and must be used from the Referrer's own GlobeSailor customer account. If the Referred Friend cancels their trip, the Referrer will not receive the voucher.

Referral Vouchers: valid for bookings of a minimum of 7 days (boat rental or cruise). Can be combined with other referral vouchers. It cannot be combined with other promotional codes. Referral vouchers can be combined with other GlobeSailor offers, unless otherwise specified in the specific terms of the offer. Vouchers are non-transferable and nominative even to members of the same household.

Referred Friend Discount: valid only once for a first booking of at least 7 days with GlobeSailor (boat rental or cruise). It cannot be combined with other promotional codes. The discount may be combined with other GlobeSailor offers, unless otherwise specified in the specific terms of the offer. Discount is non-transferable and nominative.

The offer is subject to availability and to the current GlobeSailor Terms of Sale at the time of booking, as published on the GlobeSailor website. This offer is not retroactive and is valid only for new bookings. It cannot be applied to bookings already made or paid in full.

GlobeSailor reserves the right to amend these terms at any time. The Referrer and Referred Friend must not live at the same address or be married. GlobeSailor reserves the right to deny access to

the referral program to any person at its sole discretion, especially in the case of suspected fraud, suspicious activity, or any violation of these terms.

The Referrer consents to the Referred Friend using their first and last name when booking.

A maximum of 10 Referred Friends per Referrer is allowed.